

The Osmosis Resource Efficient European Equities Fund

A smarter approach to Sustainable Investment

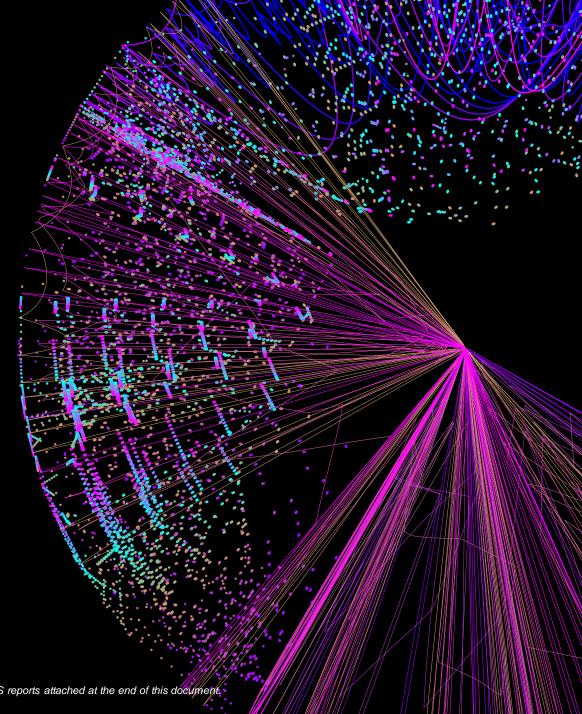


The Environmental Finance Sustainable Investment Awards are free to applicants and open to all organisations globally. Theseawards were given in June 2022 and June 2023, and relates to the annual period May 21-22 and May 22-May 23.

February 2024

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Osmosis (Holdings) Limited (Osmosis) claims compliance with the Global Investment Performance Standards (GIPS®). Please see GIPS reports attached at the end of this document.





A Smarter Approach to Sustainable Investment

Pioneers in Sustainable Investing: Founded in 2009, Osmosis is a research-based, quantitative investment manager focused on delivering superior investment returns with better environmental outcomes.

Philosophy: Growth is good. Sustainable growth is better. To gain mainstream adoption, positive environmental impact should not come at the cost of portfolio performance.

Thesis: Market mispricing of corporate sustainability can be exploited to generate better risk-adjusted returns.

Osmosis targets excess returns through the identification of Resource Efficiency in listed companies. We define Resource Efficiency as the Carbon emitted, Waste generated, and Water consumed, relative to value creation. Our portfolios overweight efficient companies and underweight, or short, inefficient companies as identified by the Osmosis Model of Resource Efficiency.

We evaluate a company on its sustainable actions, rather than its intentions. We believe that those companies who are more Resource Efficient than their sector peers will be rewarded by the market while conversely inefficient companies will be penalised.

Key facts and figures



Founded in 2009 privately owned by employees and supported by Oxford Endowment Fund, Capricorn Investment Group and Nikko Asset Management



38 staff in UK and US



Global client base including pension funds, family offices and wealth funds



60-70% reduction in Carbon, Water and Waste, relative to benchmark



All portfolios are ex-tobacco and aligned with UN Global Compact Principles for social and governance safeguarding



~\$15bn* in total assets under management

^{*} As of 31 January 2024 - Osmosis Investment Management UK Ltd ("OIM UK") is an affiliate of Osmosis Investment Management US LLC ("OIM US"). Osmosis Investment Management AUM includes discretionary assets under management of OIM US and OIM UK and assets invested in model programs provided by OIM US and OIM UK.



The Economic Rationale of Resource Efficiency

Resource efficient companies outperform their resource intensive peers over the longer term



We analysed gross compounded returns with dividends reinvested of companies in the MSCI World (excluding financials & tobacco) during the time period from 31/12/2005 to 31/12/2023. This graph shows the return profiles of companies that are portioned into four groups: the most resource efficient companies (top third in green), the least resource efficient companies (bottom third in purple), the neutral companies (middle third in yellow), and the non-disclosing companies (grey) for which we have inadequate resource efficiency data. We also show the performance of the MSCI World Index. All portfolios are equal-weighted with sector weights forced to be proportional to the benchmark. The long-short excess return in the bar chart is defined as the annual return of the Efficient portfolio minus the annual return of the Inefficient portfolio each year. Source: Osmosis IM, Bloomberg, S&P. Data as at end December 2023. Past performance is not an indication of future performance.

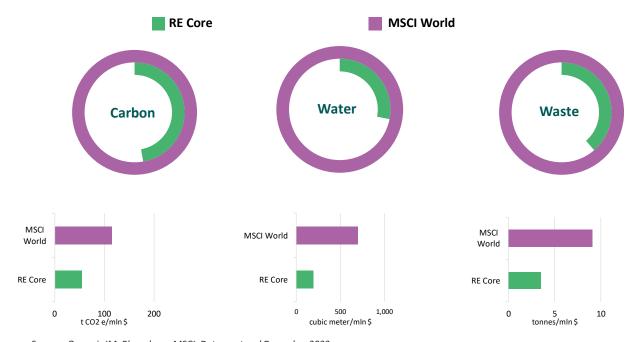
Our Research has concluded:

- Resource efficiency identifies high quality companies with strong management teams generating a competitive advantage
- Resource efficiency captures the intangible value of environmental resilience and mitigates long-term climate change risks
- Resource efficiency identifies companies that are transitioning to a greener economy and have lower environmental and resource footprints



Our Environmental Impact

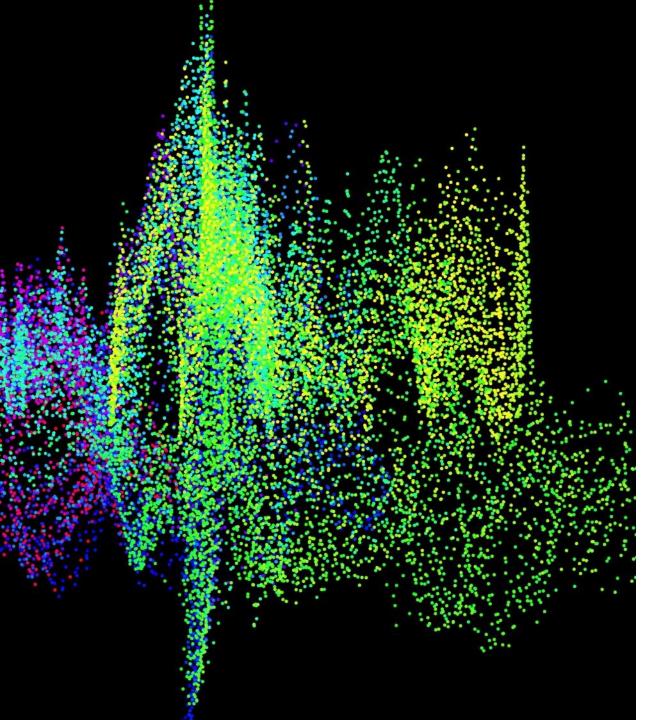
All our portfolios demonstrate significantly less ownership of Carbon, Water and Waste than their respective benchmarks. The savings for our flagship Core Equity Fund are shown below.



Source: Osmosis IM, Bloomberg, MSCI. Data as at end December 2023.

We seek to achieve three levels of impact through our investment programs;

- Targeting better risk-adjusted returns
- Reduction in ownership of Carbon,
 Water & Waste relative to respective benchmarks
- Active engagement to promote the disclosure of environmental data. We believe that a company that discloses its environmental footprint is more likely to manage, measure and reduce its impact.



The Model of Resource Efficiency

Research Process and Factor Creation



The Model of Resource Efficiency

Standardising environmental data since 2005

Key Facts & Figures

The research program currently covers ~84% of the MSCI World, excluding financials and REITs & tobacco

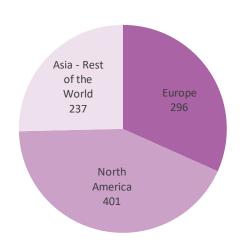
Osmosis uses only objective, publicly disclosed environmental data, with no estimation of data allowed for inclusion in the investment universe. Three data points are analysed. Carbon, Water & Waste

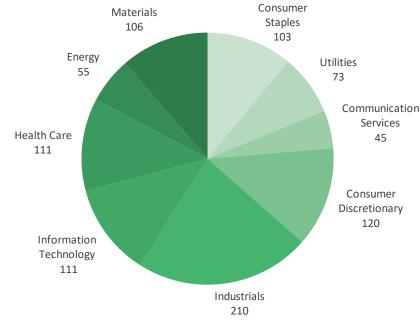
Resource data is annually observed with the database updated monthly to capture differing disclosure cycles

The resulting corporate disclosures are analysed and standardised across 34 economic sectors (financials excluded)

No. of MSCI disclosing stocks by GICS sector







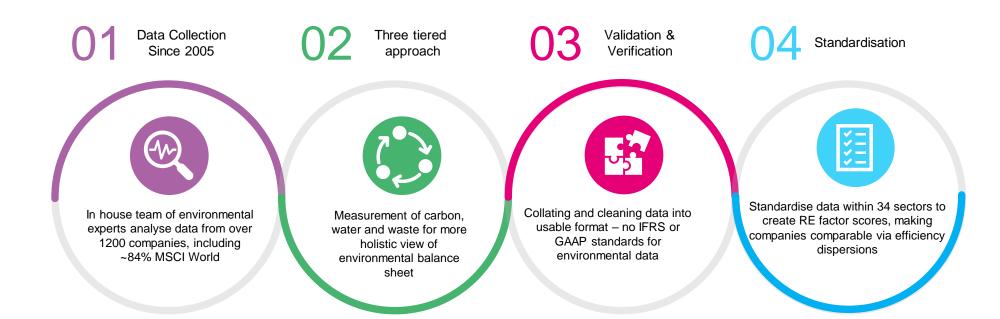
Source: Osmosis IM, MSCI. Data as at end November 2023.

Note: Osmosis has created an environmental database covering over 1,600 companies dating back to 2005. All data has been directly sourced from company reports and has been validated using Osmosis' economic frameworks linking the consumption of natural resources to economic productivity.



A Proprietary Research Process

Osmosis measures resource efficiency objectively through the collection, standardisation and normalisation of publicly available, yet unstructured, environmental data. Three pillars of Environmental disclosure are covered. Carbon, Water & Waste





Contextualising and Comparing the Environmental Balance Sheet

A ratio of core resource intensity that measures the ability of a company to create greater economic value from its draw on resources relative to its peers and competitors across 34 economic sectors

The three uncorrelated factors are equally weighted and normalised by sector to generate a single factor



Scope 1 and 2 carbon emissions. Direct emissions from fossil fuel combustion, industrial processes, and other sources owned and controlled by the company plus indirect greenhouse gas emissions from the generation of purchased or acquired energy.

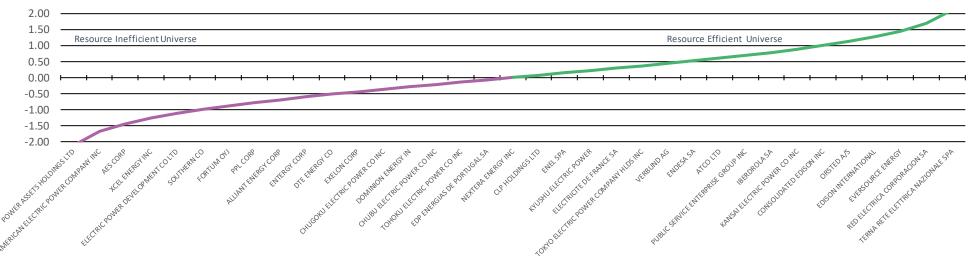


Water consumed for a company's direct operations. Where disclosure is sufficiently granular, surface, rain, ground and sea water are excluded. Water used for industrial cooling processes, both circular and openended, is excluded as well as this is not an indication of resource efficiency.



Waste generated in normal company operations. Osmosis reaggregates all types of waste (hazardous, non-hazardous, radio-active, solid, liquid...) and disposal method (landfill, incinerated, recycled). Internally recycled waste is excluded, as it is brought back in the production cycle.

Resource Efficiency Factor Dispersion of Efficiency in Utility Sector (available across 34 sectors)



Osmosis Resource Efficient European Equities Fund

- The Osmosis Resource Efficient European Equities Fund seeks superior risk-adjusted returns by targeting maximum resource efficiency exposure relative to the MSCI Europe.
- The portfolio has tight risk controls whereby the country and GICS sector exposures are capped to +/-1% to the benchmark whilst noncomplementary style factors are also controlled.
- Financials are included on a completion basis and are given exposures which best complement the common factors that Resource Efficiency naturally exhibits.
- The Fund excludes tobacco and any companies that breach the UN Global Compact's social and governance safeguards.
- The resulting portfolio demonstrates significantly less ownership of Carbon, Water and Waste than the respective benchmark.

Important information: These Funds are not available to US investors. Separate accounts are available for US investors using the same model and investment objective of the Fund.



Osmosis Resource Efficient European Equities Fund - Portfolio Construction

Form the Selection Pool

Constituents of the developed MSCI Europe Index.

Exclude tobacco and companies that breach the UN Global Compact on social and governance safeguarding.

Relative Resource Efficiency

Refine raw data to reflect productive use of carbon, water and waste resources.

Calculate intensities for each factor and combine to form a specific resource efficiency metric for each company.

Identifying Sector Resource Efficiency

Non-financial companies with a Resource Efficiency Score residing within the top tercile of each sector create the investment universe.

Financial companies are scored on the complementary style factors of Resource Efficiency, including profitability, earnings quality and low leverage.

Construction Methodology

Maximise Resource Efficiency Alpha signal and complementary financials scores.

Constrain sector and country to benchmark relative +/-1%.

Non-complementary style factors are controlled to benchmark e.g. beta, momentum and value.

Complementary style factors allowed to deviate with Resource Efficiency e.g. quality.

The strategy is rebalanced monthly.

~60 companies

~430 companies

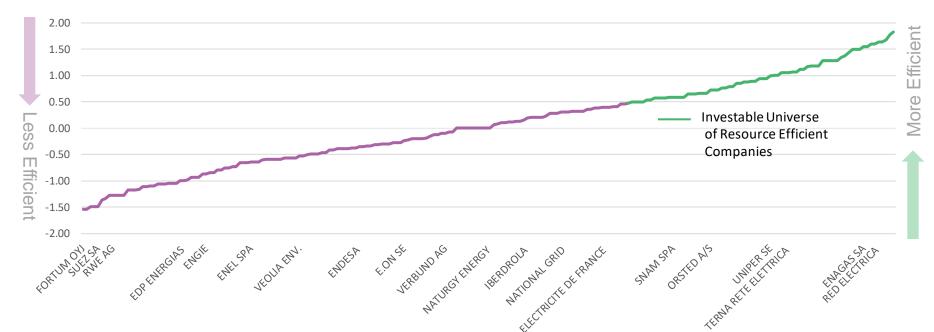


Creating the sector Universe

Optimisation of disclosing companies

- The investable universe comprises the top tercile across each economic sector from the disclosing universe of Resource Efficient stocks.
- The portfolio then weights the companies such that the overall Resource Efficiency scores are maximised (as can be seen on the left-hand side of the below chart) across all sectors.
- In tandem, the optimisation maintains sector and country exposures to that of the benchmark whilst controlling for non-complementary traditional style factors such as value and momentum.

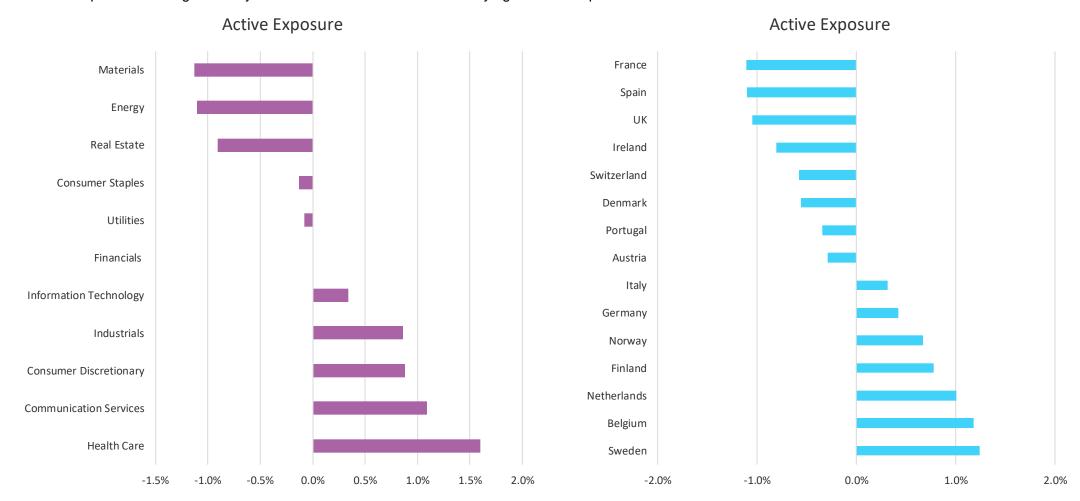
Resource Efficiency Factor Dispersion of Efficiency in European Utility Sector (available across 34 sectors)





Osmosis Resource Efficient European Fund Characteristics vs MSCI Europe Active country and sector weight exposures

The portfolio has tight country and sector constraints to the underlying MSCI Europe benchmark

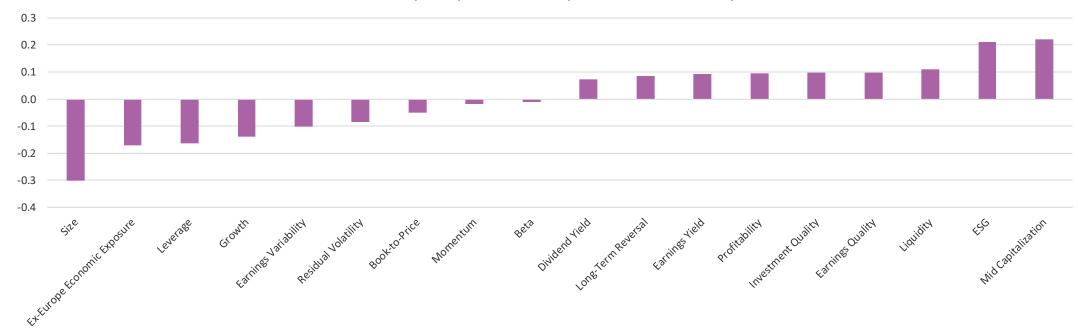




Osmosis Resource Efficient European Equities Fund Characteristics vs MSCI Europe

- Resource Efficient companies have some inherent quality biases as illustrated in the European portfolio by the overweight profitability exposure
- The portfolio controls for valuations through the earnings yield factor which is a multifactor price to earnings (historical & forward looking) and price to cash flow metric
- The Resource Efficiency score is not size constrained, unlike the MSCI Europe benchmark, and so persistently delivers an underweight exposure to the size factor

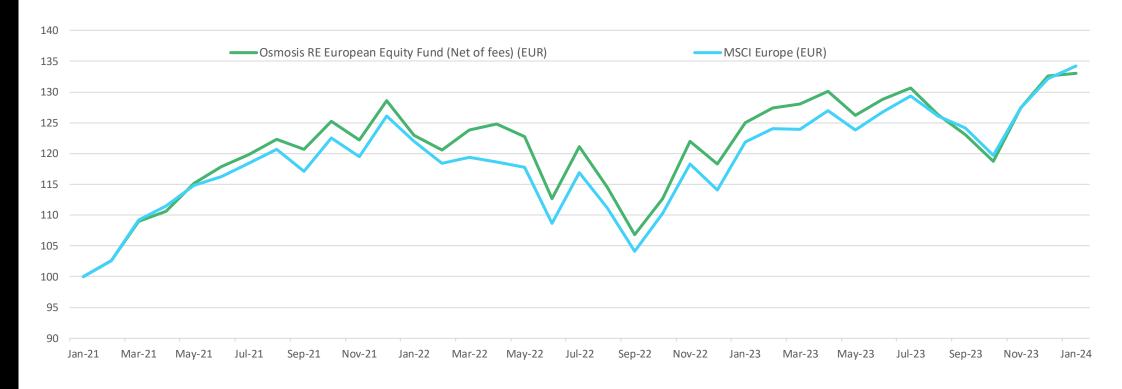
Active Style Exposures - Europe Fund vs MSCI Europe



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Osmosis Resource Efficient European Equities Fund vs MSCI Europe (EUR)



Osmosis RE European Equity Fund (Net of fees) (EUR)

MSCI Europe (EUR)

Excess return

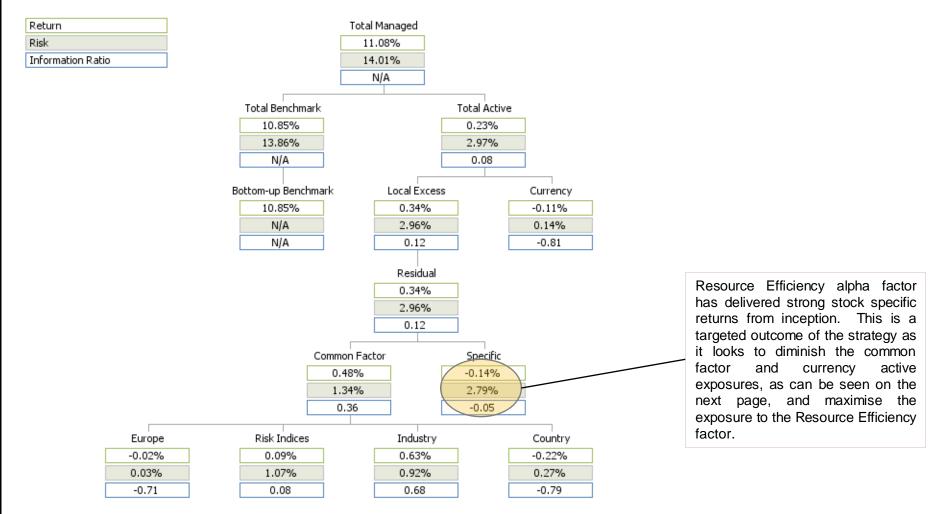
	Cum	ulative Retu	rns to end J	an 24	
1m	3m	6m	YTD	1y	Since Inc
0.30%	12.04%	1.78%	0.30%	6.41%	32.99%
1.57%	12.12%	3.82%	1.57%	10.17%	34.25%
-1.27%	-0.08%	-2.04%	-1.27%	-3.76%	-1.26%

Annualised Returns to end Jan 24							
Returns	Volatility	Info. Ratio					
9.97%	14.27%	-					
10.32%	13.87%	-					
-0.35%	2.92%	-0.12					

Annual Returns to end Jan 24										
2021	2022	2022 2023								
28.65%	-8.07%	12.11%	0.30%							
26.07%	-9.49%	15.83%	1.57%							
2.58%	1.42%	-3.72%	-1.27%							



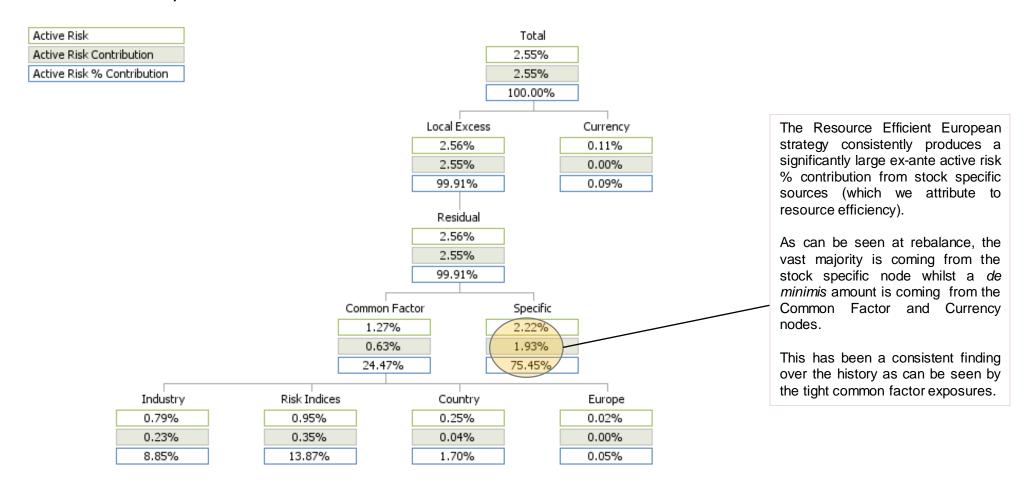
Osmosis Resource Efficient European Performance Attribution vs MSCI Europe (EUR) Jan 21– January 24 (Annualised)



Source: Osmosis IM, Bloomberg, Barra, LLC's analytics and data were used in the preparation of this report. Copyright 2015 BARRA, LLC. All Rights Reserved Returns represent the actual returns for the Resource Efficient European Equities Fund, Class A. The Strategy's inception date is 29/01/2021. Returns are gross of trading costs and net of dividend withholding taxes. Returns are gross of fees and a client's returns will be reduced by the advisory fee and other expenses incurred in the management of its account. Different fees apply to each share class and a client's returns will be reduced by the advisory fee and other expenses incurred in the management of its account. Performance attribution is calculated on an individual security basis and therefore is gross of fees and expenses. Please see disclaimer. Past performance is not an indication of future performance.



Osmosis Resource Efficient European Ex-ante Active Risk Attribution Vs MSCI Europe (EUR) as at end January 2024





Osmosis Resource Efficient Europe Strategy Characteristics vs MSCI Europe

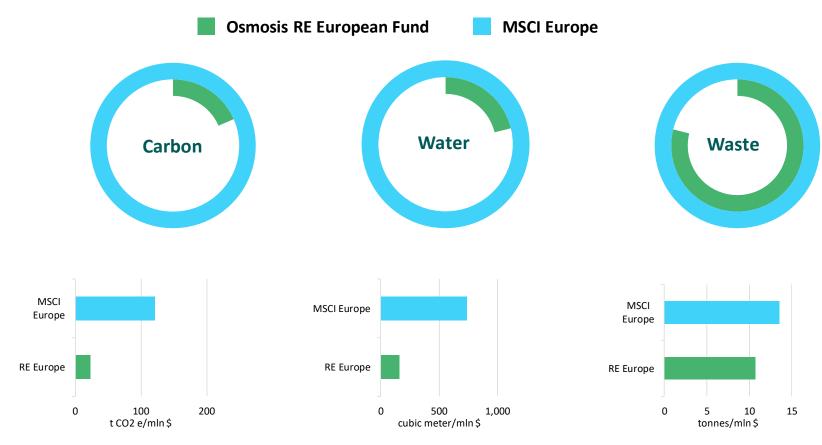
	RE European	MSCI Europe		RE Europe	MSCI Europe	Active Weight
Market Cap	\$m	\$m	Region	%	%	%
Minimum	3,954	2,649	North America	0.00	0.00	0.00
Maximum	320,446	384,929	Europe	100.00	100.00	0.00
Weighted Average	61,583	100,817	Asia	0.00	0.00	0.00
Market Cap Range (€m)	%	%	Sectors	%	%	%
< 20,000	37.62	18.78	Consumer Discr.	11.38	10.62	0.75
20,000 – 50,000	23.60	25.65	Consumer Staples	11.59	11.87	-0.28
50,000 – 150,000	22.64	31.62	Energy	5.07	6.02	-0.95
> 150,000	16.13	23.95	Financials	16.80	17.96	-1.16
Characteristics			Health Care	16.39	15.35	1.04
Price to Earnings	11.86	13.82	Industrials	16.49	15.47	1.03
Price to Book	1.99	1.89	IT	7.33	7.21	0.12
Return on Equity	20.69	18.46	Materials	6.11	7.09	-0.98
Dividend Yield	3.60	3.24	Real Estate	0.00	0.84	-0.84
No. of Holdings	65	428	Comm. Services	4.21	3.21	1.00
Min/Max Weight	0.31% / 3.58%	0.02% / 3.29%	Utilities	4.62	4.36	0.26
Median Weight	1.31%	0.10%	Source: Osmosis IM, MSCI	Barra		

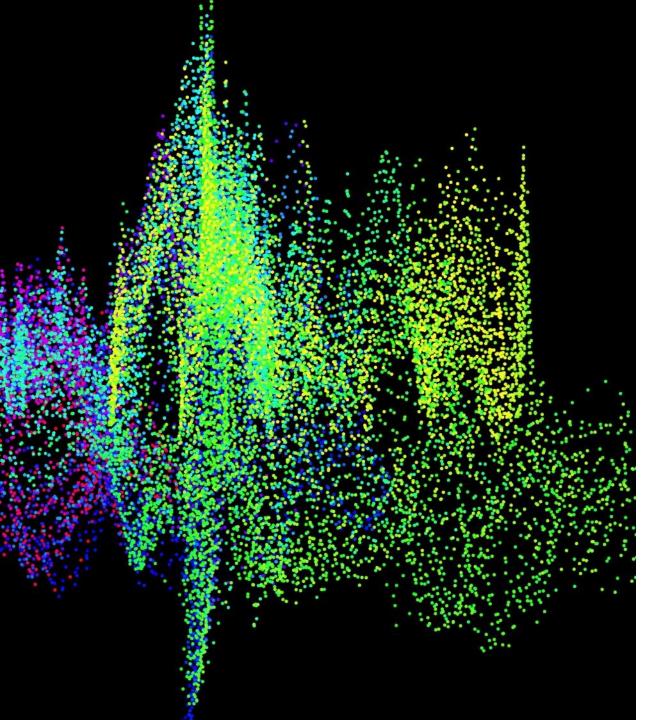
Data as of end November 2023



Environmental Footprint

The Resource Efficiency Alpha signal generates a significant reduction in the resource footprint relative to the MSCI Europe without the need to divest from any sectors. This is the non-targeted but natural outcome of the strategy.





Osmosis Resource Efficient European Equities Strategy

Simulated Backtested Returns (31 Dec 2004 – 31 Jan 2021)



Osmosis Resource Efficient European Equities Strategy Simulated Backtested Performance

This presentation contains simulated performance results which are model performance results that have been backtested. Back-testing is the process of testing a trading strategy on prior time periods. UNLIKE AN ACTUAL PERFORMANCE RECORD, SIMULATED RESULTS DO NOT REPRESENT ACTUAL TRADING.

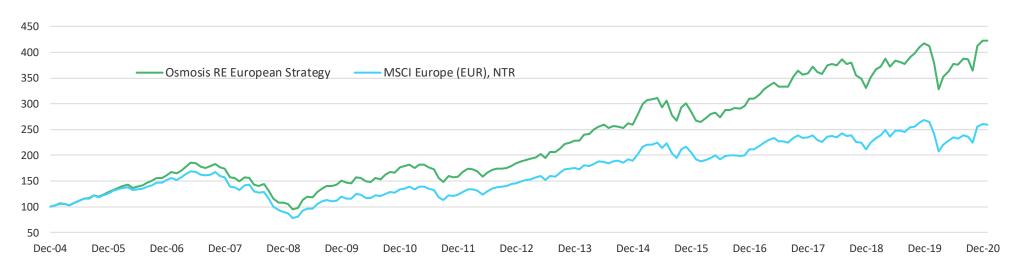
The performance shown or discussed does not reflect the impact that material economic and market factors had or might have had on decision making if actual investor money had been managed. While model performance may have performed better than the benchmark for some or all of the periods shown, the performance during any other period may not have, and there is no assurance that model performance will perform better than the benchmark in the future.

An investor's actual account is managed by Osmosis based on the model portfolio, but the actual composition and performance of the account may differ from those of the model portfolio due to differences in the timing and prices of trades, and the identity and weightings of securities holdings. No hypothetical trading record can completely account for the impact of financial risk in actual trading. For example, the ability to withstand losses or adhere to a particular trading program in spite of trading losses are material. There are numerous other factors related to the markets in general or to the implementation of any specific trading program which cannot be fully accounted for in the preparation of hypothetical performance results, all of which can adversely affect actual trading results. Because performance represents only the results of Osmosis model portfolios, investors should be aware that such numbers presented herein are based on assumptions that may not come to pass and should not be relied upon solely in making a decision of whether or not to invest.

NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL OR IS LIKELY TO ACHIEVE PROFIT OR LOSSES SIMILAR TO THOSE SHOWN.



Osmosis Resource Efficient European Equities Strategy vs MSCI Europe (simulated back-tested performance)



Osmosis RE European Strategy MSCI Europe (EUR), NTR Excess Return

							Ar	nnual Returr	IS							
2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	YTD
28.40%	25.73%	7.62%	-38.16%	40.17%	17.18%	-9.88%	15.83%	23.73%	13.57%	9.60%	9.40%	15.78%	-8.11%	26.22%	1.51%	-0.15%
26.68%	20.23%	3.58%	-42.86%	32.50%	11.80%	-7.50%	18.09%	20.55%	7.50%	8.73%	3.20%	10.97%	-10.05%	26.87%	-2.69%	-0.73%
1.72%	5.50%	4.04%	4.70%	7.67%	5.38%	-2.38%	-2.26%	3.18%	6.07%	0.87%	6.21%	4.81%	1.95%	-0.65%	4.20%	0.58%

Osmosis RE European Strategy MSCI Europe (EUR), NTR Excess Return

Annua	lised to end	Jan-21
Returns	Volatility	Sharpe
9.37%	14.48%	0.65
6.11%	14.60%	0.42
3.27%	2.73%	1.20

Source: Osmosis IM, Bloomberg, Barra, LLC's analytics and data were used in the preparation of this report. Copyright 2015 BARRA, LLC. All Rights Reserved

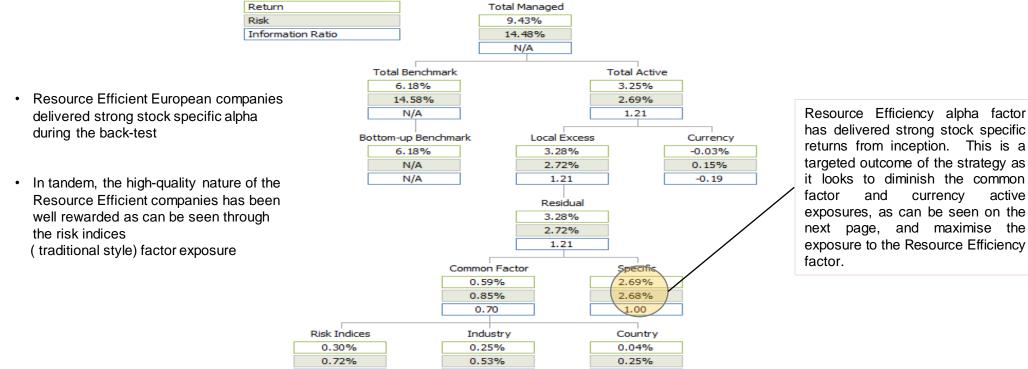
Osmosis Resource Efficient European Equities Strategy is a systematic investment strategy. Returns represent SIMULATED/BACKTESTED returns of the new European strategy. Returns are gross of dividend withholding taxes. Returns are gross of fees and a client's returns will be reduced by the advisory fee and other expenses incurred in the management of its account Net returns are calculated by subtracting the following model fees and expenses on the basis of an investment of \$250million: model transaction costs incurred and investment management fees of 0.30% (TER is 0.35%). There are limitations to model returns: please see the attached performance calculation disclosure language. Past performance is not an indication of future performance.



Osmosis Resource Efficient European Performance Attribution vs MSCI Europe (EUR)

31 Dec 2004 – 31 Jan 2021 (Annualised Simulated Back-tested Returns)

0.42



active

Source: Osmosis IM, Bloomberg, Barra, LLC's analytics and data were used in the preparation of this report. Copyright 2015 BARRA, LLC. All Rights Reserved Osmosis Resource Efficient European Equities Strategy is a systematic investment strategy. Returns represent SIMULATED/BACKTESTED returns of the new European strategy. Returns are gross of dividend withholding taxes. All returns are gross of fees and a client's returns will be reduced by the advisory fee and other expenses incurred in the management of its account. Performance attribution is calculated on an individual security basis and therefore is gross of fees and expenses. There are limitations to model returns: please see the attached performance calculation disclosure language. Past performance is not an indication of future performance.

0.15

0.47



Osmosis Resource Efficient European Equities Fund Summary terms

Fund Name	Osmosis Resource Efficient European Equities Fund
Strategy	Long-only Sustainable European Equities Strategy
Launch Date	29 January 2021
Fund Structure	UCITS
Benchmark	MSCI Europe (Developed) USD NTR
Target Return	Benchmark +2.0 - 3.0%
Administrator	Prescient Fund Services (Ireland) Limited
Custodian	Northern Trust (Ireland)
Auditor	KPMG
Legal Counsel	Pinsent Masons (Ireland)
Minimum Investment (\$ USD)	\$1,000,000
Liquidity	Daily
Investment Management Fee	Class A - 0.5% pa (minimum \$10m) Class B - 0.65% pa (minimum \$1m)
Base Currency	USD



Appendix ii







Resource Efficiency Factor – Academic Verification

The Cardiff University undertook an independent study to investigate the relationship between Osmosis Investment Management's proprietary Model of Resource Efficiency (MoRE) and economic value creation.

The findings, which are robust and include numerous checks to rule out alternative explanations, demonstrate that Osmosis' Model of Resource Efficiency can identify firms that are of higher future value and pose a lower risk to creditors. Combined with the sustainable benefits of reduced corporate carbon, water, and waste footprints, they concluded that resource efficient firms deliver value to both shareholders and society.

"There is strong evidence that resource efficiency is positively associated with higher subsequent firm value – significant at the 1% level."

Resource Efficiency and Firm Value
Woon Sau Leung, Matthew Barwick-Barrett &
Kevin Evans, 2014



Osmosis Funds and Strategies

We manage a range of systematic funds and strategies and have significant experience in running customised solutions for clients targeting different risk and style exposures

Funds (4)*	Strategies (12)	Directionality	Geographic focus
Osmosis Resource Efficient Core Equity Fund	Resource Efficient Core Equity	Directional	World
Resource Efficient Core Equity (ex-fossil fuels)	Resource Efficient Core Equity (ex-fossil fuels)	Directional	World
Osmosis Resource Efficient Equity Market Neutral Fund	Resource Efficient Market Neutral	Absolute Return	World
Osmosis Resource Efficient European Equities Fund	Resource Efficient European Equity	Directional	European
	Resource Efficient Core Equity (ex-AUS)	Directional	World ex Australia
	Resource Efficient EAFE Value	Directional	World ex US & Canada
	Resource Efficient Int. ADR	Directional	World ex US & Canada
	Resource Efficient World ex US	Directional	World ex US
	Resource Efficient World (ex- US) Value	Directional	World ex US & Canada
	Resource Efficient World	Directional	World
	Resource Efficient Low Volatility	Directional	World
	Resource Efficient Core Equity (ex-Japan)	Relative Return	World ex Japan

^{*} These Funds are not available to US investors. Separate accounts may be available for US investors using the same model and investment objective of the Fund.



WHY OUR DATA IS KEY - THIRD-PARTY DATA INACCURACY

	Company Name 🔺	Ticker	CARBON_EMISSIONS_S	COPE_1	CAI	RBON_EMISSIONS_SCOPE_12	CARBON_EMISSIONS_SCOPE_2	CARBON_EMISSIONS_SC	COPE_12_INTEN	SALES_USD_RECENT
<	APPLE INC.	AAPL		55,	200.00	57,980.0	2,780.	00	0.20	365,817.00
(MICROSOFT CORPORATION	MSFT		123,	704.00	4,868,901.0	4,745,197.	00	29.00	168,088.00
	rosoft 2021 Enviro	nmental S	Sustainability F	Report			Apple 2022 Progr	ess Report		
GH	HG emissions by Scope (mtCO₂e)	nmental S	FY17	FY18	FY19	FY20 FY21	Apple 2022 Progr	ress Report	metric tons of carbon dioxide equivalent (tCO ₂ e)	Worldwide occupied properties / WRI/WBC: GHG Protocol
Sco		nmental S		·	FY19 117,956	FY20 FY21 118,100 123,704		,	carbon dioxide	properties / WRI/WBC

Source: Osmosis IM, Microsoft 2021 Sustainability Report

The investment example should not be considered a recommendation to buy or sell any specific securities. The examples are being shown as an example of the MoRE analysis and this security may or may not be held in the portfolio as of the date of this presentation.



WHY OUR DATA IS KEY - CONTEXT THROUGH ENGAGEMENT

Notes to the Financial State Expressed in Hong Kong dollars unless		ated)					
Appendix 1							
Segment information							
				2021			
			Investr	nents			
\$ million	Investment in HKEI	United Kingdom	Australia	Others	Sub-total	All other activities	Total
For the year ended 31 December							
Revenue							
Revenue	-	583	540	153	1,276	-	1,276
Other net income	-	-	_	5	5	351	356
Reportable segment revenue	-	583	540	158	1,281	351	1,632
Result							
Segment earnings	-	583	540	144	1,267	225	1,492
Depreciation and amortisation	-	-	-	-	-	(3)	(3)
Bank deposit interest income	-	-	-	-	-	12	12
Operating profit	-	583	540	144	1,267	234	1,501
Finance costs	-	71	(222)	26	(125)	-	(125)
Share of profits less losses of joint ventures							
and associates (Note)	979	2,164	989	761	3,914	3	4,896
Profit before taxation	979	2,818	1,307	931	5,056	237	6,272
Income tax	-	1	(24)	(109)	(132)	-	(132)
Reportable segment profit	979	2,819	1,283	822	4,924	237	6,140
At 31 December							
Assets							
Property, plant and equipment and							
leasehold land	-	-	-	-	-	20	20
Other assets	-	914	358	400	1,672	867	2,539
nterest in inint ventures and associates	16 376	39 304	20 452	10 995	70 751	8	87 135

Environmental Performance Indicators

Environmental KPIs ¹	Unit	2020	2021
GHG emissions ²			
Total GHG emissions ³		8,148,658	8,294,833
Scope 1 emission ⁴	tonne CO₂e	7,156,111	7,317,2555
Scope 2 emission ^{6,7}		992,547	977,5788
Total carbon intensity		0.338	0.303
Scope 1 carbon intensity	tonne CO ₂ e/ HK\$'000 revenue	0.297	0.267
Scope 2 carbon intensity	TIK\$ 000 TEVENIAE	0.041	0.036

subject	
FW: [EXTERNAL] Environmental Data	
image001.png	
image002.png	
Dear Lennart,	
Many thank for you mail informing us that you're analysing our Sustainability Report!	
Regarding your enquiry on your calculated Total Carbon Intensity (ton of CO2e per HK\$ revenue) based on the Total Revenue disclosed in the Annual Report, please that note our explanation as below:	
Power Assets holds investments in energy and utility-related businesses through joint ventures and associates which revenues are not consolidated in its financial statements. The Group revenue represents interest income from loans granted to joint ventures and associates, dividends from other financial assets and engineering and consulting services fees (Page 90 Note 4 of 2020 Annual Report). It is incorrect nor appropriate using this figure (Total revenues are reported as 163 million USD (~1,270 million HK\$.) to calculate the total carbon emissions over total revenue.	

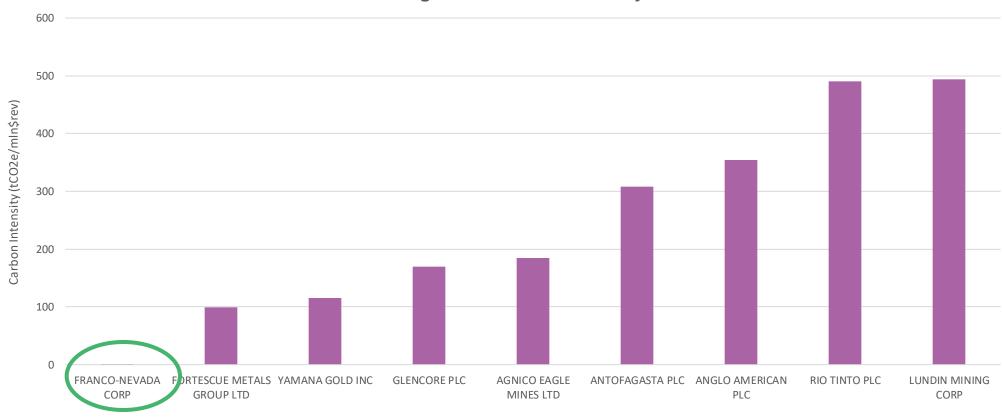
Source: Osmosis IM

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WHY OUR DATA IS KEY - COMBATING GREENWASHING

Mining Sector Carbon Intensity



Past performance is not a guide to future performance. The investment examples shown should not be considered a recommendation to buy or sell any specific securities. Source: Osmosis IM, Bloomberg, Barra, LLC's analytics and data were used in the preparation of this report. Copyright 2015 BARRA, LLC. All Rights Reserved



Osmosis Active Ownership

Engagement and stewardship is integral to our research process and allows us to



Enhance the efficacy of our internal Research and Model of Resource Efficiency



Share our unparalleled expertise in the area of environmental disclosures with corporate practitioners



Improve sustainability reporting; promote better disclosure, transparency and resilience



Provide corporations with the tools and know-how to measure, manage and reduce their environmental footprint

2023 Engagement Highlights:



11200

Proposals voted on



Meetings voted at



94%

Client Shares Voted



61%

Shareholder proposals supported



268

Companies Osmosis engaged with

Osmosis achieved top scores for individual and collaborative engagement from the PRI in the latest assessment





Osmosis: A leader in sustainable quantitative investment since 2009

August 2018 Sep 2023 December 2011 June 2014 March 2020 Jan 2021 Osmosis launch Osmosis launch Osmosis launch Resource Efficiency -Capricorn Investment Osmosis launch Resource Efficient Resource Efficient MoRE Leaders Independent Group investment in Resource Efficient **Equity Market Neutral** Core Equity strategy for the Oxford Academic Verification Osmosis Holdings Ltd **European Equities** UCITS V Fund (ex fossil fuel) ICAV from Cardiff University University Endowment Fund May 2009 September 2012 Dec 2020 Feb 2021 Jan 2024 March 2019 May 2017 Osmosis Investment Osmosis launches Oxford University Osmosis launch Osmosis launch Nikko AM & SuMi Osmosis launch Management Osmosis Resource Endowment Resource Efficient Resource Efficient Trust AM investment Resource Efficient launched as regulated Efficient World Management PE Core Equity (ex Aus) Core Equity in Osmosis Holdings Core Equity UCITS V UCITS Fund Investment in Osmosis Fund (ex fossil fuel) Fund Investment Ltd Fund Holdings Limited Management

Business



Investment Oversight and Development Committee

> Dr. Matt Killeya Mike Even, CFA* Drew Spangler, CFA* Robbie Parker, CFA*

Board of Directors Osmosis (Holdings) Ltd.

Ben Dear, Chief Executive Officer Mike Even, CFA* Doug Grip, Non-Executive **Gerrit Heyns Graeme Stephen**

Michaela Edwards, CFA*

Ben Dear

CEO

Naomi Fisher **Executive Assistant** **Osmosis Company Organisation** as of February 2024

Executive Management Committee

Robbie Parker, CFA* CIO

Distribution and Marketing

Head of Marketing Lisa Harrison

Marketing Executive **Estelle Vroom**

Distribution & Investor Relations Anthony Chisnall (UK, ROW) Susan Hunnisett (EU, US) Richard Pace (US)

> Special Advisor Mike O'Brien, CFA* Distribution S. Africa **Gerrit Heyns Distribution Nordics** Michael Ingelog

3rd Party Distribution

Clearway Capital (AUS) XS Investments (Nordics & Netherlands) EBW (Spain) OpenFunds (Switzerland) **Corporate & Operations**

Graeme Stephen

Director

Trading Operations

Head of Trading Ops **Nev Cheand**

Senior Ops Analyst

Ops Analyst

US - ACA UK - DJK Ltd

Jake Atkins

Tristan Saloman

Compliance

Risk

Risk & Performance Elie Salman, CFA*

Management

*The Chartered Financial Analyst ("CFA") designation is issued by the CFA Institute. More information about the designation is available at https://www.cfainstitute.org.

Andrew Harmer

CFO

Finance & Admin

Head of HR

Debbie Stephen

IT Support

Lanmark

Environmental Research

Environmental Research Directors **Lennart Hermans** Stefano Dell'Aringa

Research Analysts Jamie Padkin Benjamin Stimpson **Alienor Hammer** Jonathan Mancer Lily Andrews Milena Aguero-Memmel Suzanne Moore

Investment Management

Vice President US Drew Spangler, CFA*

Portfolio Manager Alex Stephen

Associate Portfolio Managers Laks. Sathanathan, CFA* Shikhar Verma

Performance Analyst Liam O'Connell

Quantitative Research

Director Quant Research Dr Tom Steffen

Quant. Analyst **Mavis Chan**



The Osmosis Management Team



Ben Dear - CFO

Ben founded Osmosis following the financial crisis of 2008 believing there was an opportunity to change the way capital is allocated as a force for good. With the intent of growing a globally recognised brand within the asset management industry, Ben sought a sustainable investment solution that would work for the economy and the environment and thus encourage mainstream adoption. As one of the first advocates of a quantifiable approach to sustainable investment, Ben is a regular speaker and panellist on the role of environmental data in the sustainable transition.



Gerrit Heyns – Director

Gerrit Heyns is a co-founder of Osmosis Investment Management. He is an active commentator in the global sustainability community. Prior to forming Osmosis in 2009, Gerrit spent more than 20 years in the Far East and Russia building and managing the emerging market equity businesses for global investment banks including Troika Dialog, JP Morgan, Lehman Brothers and Kleinwort Benson.



Michael Even, CFA* - Director

Mike Even is an investment professional with over 35 years of industry experience in various roles and organizations. Most recently, Mike was the Chairman of Man Numeric Investors in Boston and was a member of the Man Group Executive Committee. He joined Numeric in 2006 and served as President and CEO until December 2016. Prior to joining Numeric, Mike worked for Citigroup for nine years building a global asset management organisation. Mike is a CFA charterholder and currently serves on the investment committees of the Massachusetts Pension Reserves Management Board (PRIM) and the Trustees of the Reservation.



Michaela Edwards, CFA* - Director

Michaela Edwards is a Partner and member of the Investment Committee of Capricorn Investment Group. Prior to joining Capricorn in 2019, she spent nine years as a Senior Portfolio Manager with Norges Bank Investment Management, the sovereign wealth fund of Norway, where she sourced, constructed and managed a two billion dollar global environmental portfolio. Prior to Norges, Michaela worked as a Research Analyst for Russell Investments in London and New York. She is a CFA charter holder.



Graeme Stephen – Director, Legal & Compliance

Graeme is a professional Securities Lawyer. He has been in the financial services industry for more than 25 years specialising in fund management in the alternative sector. After 7 years with Clifford Chance, he joined Man Investments where he was one of the original directors responsible for Corporate Finance, Legal, Structuring & Compliance, developing products for global distribution. He built a pro-active compliance team responsive to multi-jurisdictional regulatory requirements.



Andrew Harmer – Chief Financial Officer & Chief Operations Officer

Andrew has 20 years' experience, principally within financial services. Prior to joining Osmosis in 2014, he held senior finance positions in John Laing plc, as Group Financial Controller and company director and, prior to that, in Man Group plc., heading up the development of financial and regulatory reporting for the Alternative Investments business. He is a Fellow of the Institute of Chartered Accountants England & Wales, holds an MBA and a Bachelor of Science in Mechanical Engineering.



Doug Grip - Director

Doug Grip is founder and CEO of Continuum Capital Managers, a growth equity investor in the asset and wealth management industry. Formerly Doug was a partner of Goldman Sachs, President of Goldman Sachs Mutual funds, Head of Private Wealth Management International and Chairman of Goldman Sachs Bank AG.

*The Chartered Financial Analyst ("CFA") designation is issued by the CFA Institute. CFA candidates must meet one of the following requirements: (1) undergraduate degree and four years of professional experience involving investment decision-making, or (2) four years qualified work experience (full time, but not necessarily investment- related). To receive the CFA designation, candidates must complete the CFA Program which is organized into three levels, each requiring 250 hours of self-study and each culminating in a six-hour exam. There are no ongoing continuing education or experience thresholds necessary to maintain the CFA designation. More information about the designation is available at https://www.cfainstitute.org.



Investment Team



Robbie Parker, CFA* - Chief Investment Officer

Robbie is the Chief Investment Officer at Osmosis as well as Chair of the Investment Committee. He has direct responsibility for the investment process as well as research and development initiatives. Robbie's expertise lies within non-traditional, sustainable alpha sources and integrating those within quantitative frameworks. Robbie has worked with clients to develop and launch multifactor funds that target an uncorrelated alpha source whilst significantly reducing a portfolio's environmental impact. Such portfolios have committed capital in excess of USD 13 billion.



Drew Spangler, CFA* – Vice President (North America) & Portfolio Manager Drew has over 25 years of experience in the investment management industry. Prior to joining Osmosis, he spent 24 years with GMO in Boston. From 2011 to 2017, he was the senior portfolio manager responsible for international fundamental equities. He has extensive experience with fundamental investment analysis, quantitative investment analysis, security valuation, financial modelling, risk measurement and portfolio construction.



Alex Stephen - Portfolio Manager

Alex has over 20 years' experience in financial markets primarily as a portfolio manager and dealer. He spent eight years in Australia, working with Redpoint Investment Management, a quantitative equity boutique and Antares Equities. Prior to leaving the UK he worked for eight years as a portfolio anager at Legal & General Investment Management (LGIM), managing a number of index portfolios.



Dr. Matthew Killeya CFA* – Advisor to Investment Committee

Matthew worked at Cantab Capital Partners for ten years, a multibillion quantitative hedge fund which was acquired by GAM in 2016. Matthew was a Partner, Head of Research and co-Chief Investment Officer alongside founder Dr Ewan Kirk and took overall responsibility Cantab's investments and managing Cantab's team of 40+ researchers.



Lakshman Sathananthan CFA* – Associate Portfolio Manager

Lakshman joined Osmosis in 2017, after successfully graduating through the Osmosis internship program. He works within both the Osmosis Environmental Research Team and the Portfolio Management team. Lakshman specialises in the gathering, cleaning and standardising of Environmental data for utilisation in the MoRE model. As part of the Osmosis program to sponsor the internal advancement of junior employees' careers, he has worked closely with the portfolio management team, with a specific focus on the Smart Beta Fund and the Market Neutral Fund.



Shikhar Verma – Associate Portfolio Manager

Shikhar joined Osmosis in 2017, graduating successfully through the Osmosis internship program. He works within the Osmosis Environmental Research Team where he specialises in the gathering, cleaning and standardising of environmental data for utilisation in the MoRE model. Since 2018, as part of the Osmosis program to sponsor the internal advancement of junior employees' careers, he has worked closely with the portfolio management team, with a specific focus on the Low Volatility Fund. He recently completed Level II of the CFA and is working towards Level III.

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Operations and Risk Team



Nevelon Cheand CGMA – Head of Trading Operations

Nevelon has over 20 years' experience in investment management. Prior to joining Osmosis in 2018, he worked for Harmonic Capital Partners, a global systematic hedge fund, as the Head of Operations. Nevelon is a member of the Chartered Institute of Management Accountants and an Associate Chartered Global Management Accountant (CGMA). He also holds Investment Management Certificate (CFA UK).



Jake Atkins - Senior Operations Analyst

Jake joined Osmosis in January 2021 as an Operations Analyst. His role includes reconciliation, trade processing and exception management. Prior to this, he worked as a Portfolio Administrator at Unigestion Asset Management specialising in Equities and Trade Processing. He started his career in Finance at a South African Stockbrokerage in Trading Operations in 2016. Jake holds a BA(Hons) in Philosophy.



Tristan Salomon - Operations Analyst

Tristan works within the Operations team at Osmosis. Prior to joining, he was an Analyst at Commodity Focused Hedge Fund Svelland Capital, working within Operations, Marketing and Investor Relations. Tristan holds a BSc in Economics from Royal Holloway, University of London.



Elie Salman, CFA*, FRM - Performance and Risk Analyst

Elie joined Osmosis in April 2020. Prior to joining Osmosis, Elie worked as a product manager at Style Analytics where he worked on developing and testing fundamental and ESG factor performance and risk models. He also holds the FRM (Financial Risk Manager) designation issued by the Global Association of Risk Professionals (GARP).



Liam O'Connell - Performance Analyst

Liam joined Osmosis in May 2021 as a performance analyst. Prior to joining Osmosis, Liam spent a placement year in the Treasury Solutions department of Link Asset Services where his role included developing and maintaining financial models and economic report writing. Liam recently passed the CFA Level I and is working towards Level II.

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Research Team



Lennart Hermans - Environmental Research Director

Prior to joining Osmosis, Lennart was a senior technical officer at the Carbon Disclosure Project (CDP), where he developed assessment methodologies for corporate disclosures on climate change, water security and deforestation. Lennart also led work on developing reporting frameworks with the Global Reporting Initiative (GRI) on waste and with the European Commission on best environmental practices targeting high impact sectors. Lennart holds a Master in Social Entrepreneurship from Hult International Business School and a MSc. in Bioscience Engineering from the KU Leuven



Jamie Padkin – Senior Research Analyst

Jamie joined Osmosis in March 2021. Jamie works closely with corporate environmental data, and the effective utilisation of this data in portfolio construction. He is currently leading a team working on the expansion of Osmosis' offering into the Emerging Markets. Jamie recently authored a piece on 'The Obstructive Role of Scope 3 Emissions Data in Portfolio Construction' exploring the environmental and financial implications of using estimated emissions data in the creation of portfolios. He is a CFA Level 3 exam candidate.



Dr. Tom Steffen - Quantitative Research Director

Tom connects the environmental research and investment research streams. Prior to joining Osmosis, Tom was a postdoctoral fellow at the Geneva Finance Research Institute, University of Geneva, researching responsible investment strategies, their portfolio ESG footprints, and risk-return profiles. He has also been a visiting researcher at the Chief Economist's Department of the Financial Conduct Authority. Tom's research has been published in peer-reviewed academic journals. He holds a joint Ph.D. in financial market microstructure from the University of Edinburgh and Macquarie University. He completed an M.Sc. in Carbon Finance (University of Edinburgh) and a BSc. in Business Administration (University of Mannheim), including a semester abroad at HEC Montreal.



Mavis Chan – Quant Analyst

Mavis works within the Environmental Research and Investment Research teams. Prior to joining Osmosis, she conducted academic research in the field of Medical Physics. Mavis interned at a digital Insurtech start-up as well as within the sales & trading division of an investment bank in London. She works closely with Dr. Tom Steffen to carry out quantitative research on Osmosis' proprietary environmental datasets. Mavis holds a BA and an MSc in Natural Sciences from the University of Cambridge.



Stefano Dell'Aringa – Environmental Research Director

Stefano has worked with financial institutions for over eight years to understand environmental risks in their investments and how to integrate it into existing strategies, research processes, and in the development of new products. He has developed a comprehensive knowledge and understanding of corporate environmental performance and disclosures. Stefano was most recently the Head of Research at an Environmental data research company called Trucost. Stefano holds a MSc in Environmental Policy, Planning, and Regulation from the London School of Economics and Political Science. Stefano graduated in Environmental Engineering at Politecnico di Milano.



Alienor Hammer - Environmental Analyst

Alienor joined the Environmental Research Team in 2021. Prior to joining Osmosis, she was a climate change scorer at the Carbon Disclosure Project and worked with various environmental charities. Alienor holds a BSc in Environmental Policy with Economics from the London School of Economics, an MSc in Marine Systems and Policies from the University of Edinburgh, and an MSc in Science Communication from Imperial College London. She is currently working towards the Investment Management Certificate.



Research Team



Benjamin Stimpson - Environmental Analyst

Prior to joining Osmosis, Benjamin conducted academic research on sovereign green bond policy, corporate SDG engagement, and biodiversity science. Benjamin holds a BA in Biological Sciences from the University of Oxford and an MSc in Environmental Technology (specialising in Environmental Economics & Policy) from Imperial College London.



Jonathan Mancer - Environmental Analyst

Jonathan is part of the team investigating environmental disclosure in emerging markets. As part of the Osmosis Environmental Research team, he is responsible for engagement with firms on disclosure and other topics, with a particular focus on emerging market firms. Jonathan holds an MSc in Environmental Technology (specialising in resource management) from Imperial College London and a BSc in Environmental Science from the University of British Columbia.



Milena Aguero-Memmel – Environmental Analyst

Milena is part of the team investigating environmental disclosure in emerging markets. As a new part of the Environmental Research team, she will be responsible for engagement with firms on disclosure and other topics, with a particular focus on emerging market firms. Milena holds an MSc in Environment and Development from the University of Leeds, with a focus on the Global South. She also graduated as an Environmental Engineer at Universidad Nacional de Itapúa.



Suzanne Moore - Environmental Analyst

Suzanne works closely with the Environmental Research team to extract, clean, validate and standardise corporate environmental data. An experienced research analyst. Suzanne has previously worked at various European investment banks conducting fundamental analysis, financial modelling and equity valuation on publicly listed European equities. Suzanne holds a MA (Hons.) in Economics from the University of Edinburgh and has completed the CFA Level 1.



Lily Andrews – Environmental Analyst

Lily is part of the team investigating environmental disclosure in emerging markets. Since finishing her masters in 2022 she has worked for the Value Reporting Foundation, aiding its consolidation into the ISSB and commitment to improving the international applicability of the SASB and TCFD standards. As part of the Osmosis Environmental Research team, she is responsible for engagement with firms on disclosure and other topics, with a particular focus on emerging market firms. Lily holds a BA in Geography from the University of Leeds and an MA in Climate Science from Columbia University's Climate School.



GIPS Report : Osmosis RE European Equites Fund

31/01/2021 to 31/12/2022

Osmosis Resource Efficient European Equities Fund vs MSCI World

Year	Composite Net Return	Benchmark return	Composite 3-Yrs St Dev (net of fees)	Benchmark 3-Yrs St Dev	~ of Porfolios	Composite Assets (\$M)	Firm AUM (\$M)	Firm AUA (\$M)
2021	20.27%	18.01%	-	-	1	78.96	2808.94	75.67
2022	-13.62%	-15.06%	-	-	1	67.77	3643.00	5082.16

^{*}Inception 31/01/2021

Osmosis Limited claims compliance with the Global Investment Performance Standards (GIPS® and has prepared and presented this report in compliance with the GIPS standards Osmosis has been independently verified for the period 1 January 2013 through 31 December 2022. The verification report is available upon request.

A firm that claims compliance with the GIPS standards must establish policies and procedure for complying with all the applicable requirements of the GIPS standards Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm wide basis Verification does not provide assurance on the accuracy of any specific performance report.

Notes:

- 1. OHL was established in February 2013 for the specific purpose of becoming the parent company of the Osmosis group of companies ("Osmosis"). Osmosis is a global equity manager headquartered in London. The firm is defined to include assets managed across Osmosis Investment Management US, LLC ("Osmosis US"), an SEC registered investment adviser and Osmosis Investment Management LLP and Osmosis Investment Management UK Ltd ("Osmosis UK") UK Financial Conduct Authority regulated investment advisers. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- 2. The Osmosis Resource Efficient European Equities Fund Composite targets the maximum expected return from Resource Efficiency whilst remaining benchmark agnostic. The stocks are systematically selected from all industry sectors (ex-financials) from the developed markets only. Each stock chosen for inclusion will be ranked within the top decile of their relative sector based on their Resource Efficiency score. The resulting basket of stocks are then weighted for value based on the economic PE of each company. The portfolio is broadly diversified across sectors excluding financials and REITs, has a large-cap bias and is consistently over 40% more resource efficient than its benchmark.
- 3. The benchmark is MSCI Europe (NDDUE15 Index, Net Total Return USD). Index performance is shown for illustrative purposes only and does not predict or depict the performance of the Resource Efficient European Equities Composite.
- 4. Valuations are computed and performance is reported in U.S. dollars.
- 5. The Osmosis Resource Efficient European Equities Fund consists of one pooled investment vehicle managed according to the published investment policy. Minimum initial investment is 10 \$M.
- 6. Results are calculated using a time-weighted total-rate-of-return method. Net-of-fees returns correspond to the Osmosis Resource Efficient World Equity Fund (PFOMWFA) Share Class A. Returns are presented net of fees and include the reinvestment of all income and include accrual accounting for dividends as of the ex-dividend date. Returns are calculated net of withholding tax. Net returns are calculated by subtracting the following expenses: actual transaction costs incurred, investment management fees of 0.50%, accruals for professional, administration and custodian fees (TER is 0.61%).
- 7. The management fee of an allocation of \$1M to \$10M is 0.65% per annum, the management fee of an allocation greater than \$10M is 0.50% per annum. Fees are negotiable based on specific client requirements and size of allocations.
- 8. This composite creation date is 31st January 2021 and its inception was 31st January 2021. A complete list of composite descriptions, list of limited distribution pooled fund descriptions, and the list of broad distribution pooled funds are available upon request.
- 9. Dispersion is not presented when five or fewer accounts are included in the composite for the full year.
- 10. The 3-year annualized standard deviation is not presented for years in which 36 monthly returns are not available.
- 11. Firm AUM correspond to GIPS assets and include all discretionary assets under management of Osmosis Investment Management US and Osmosis Investment Management UK and assets invested in Model Programs provided by Osmosis Investment Management US, Osmosis Investment Management UK. Assets Under Advisement (AUA) refer to assets we advise on but don't trade such as model portfolios provided by Osmosis and traded by a third party.
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Performance.

NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL OR IS LIKELY TO ACHIEVE PROFIT OR LOSSES SIMILAR TO THOSE SHOWN. An investor's actual account is managed by Osmosis based on the strategy, but the actual composition and performance of the account may differ from those of the strategy due to differences in the timing and prices of trades, and the identity and weightings of securities holdings.

Gross Performance. Gross Returns are gross of fees and in USD unless indicated otherwise. Gross return results do not reflect the deduction of investment advisory fees. Gross performance results may include the reinvestment of dividends and other account earnings. A client's return will be reduced by the advisory fees and other expenses it may incur as a client. For example, the deduction of a 1% advisory fee over a 10-year period would reduce a 10% gross return to an 8.9% net return.

Net Performance. Net returns are net of fees and in USD unless indicated otherwise. Net returns are net of fees, costs and dividend withholding tax. Different fees may apply to a client's account and a client's returns may be further reduced by the advisory fee and other expenses incurred in the management of its account.

Please see the specific performance disclosure under each slide for additional details. Our fees are fully disclosed in our Part 2A of Form ADV and may be updated from time to time.

Past performance is not an indication of future performance. Different types of investments and/or investment strategies involve varying levels of risk, and there can be no assurance that any specific investment or investment strategy will be profitable. No current or prospective client should assume that future performance will be profitable, equal the performance results reflected, or equal any corresponding historical benchmark index. For reasons including variances in fees, differing client investment objectives and/or risk tolerance, market fluctuation, the date on which a client engaged Osmosis's services, and any account contributions or withdrawals, the performance of a specific client's account may have varied substantially from the referenced performance results. In the event that there has been a change in a client's investment objectives or financial situation, the client is encouraged to advise us immediately. It is important to remember that the value of investments, and the income from them, can go down as well as up and is not guaranteed and that you, the investor, may not get back the amount originally invested. Any forecast, projection or target where provided is indicative only and is not guaranteed in any way. Osmosis accepts no liability for any failure to meet such forecast, projection or target.



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Investment Examples. The investment examples set forth in this presentation should not be considered a recommendation to buy or sell any specific securities. There can be no assurance that such investments will remain in the strategy or have ever been held in the strategy. The case studies have been selected to be included in this presentation based upon an objective non-performance basis because we believe these are indicative of our strategy and investment process. Nothing herein shall be deemed to limit the investment strategies or investment opportunities to be pursued by Osmosis.

The dividend yield is a financial ratio that tells you the percentage of a company's share price that it pays out in dividends each year.

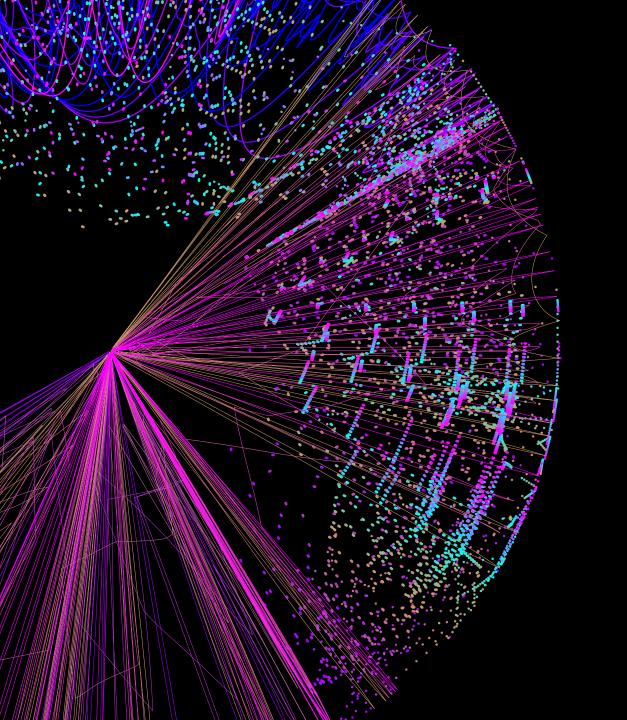
Volatility is a statistical measure of the dispersion of returns for a given security or market index, or the standard deviation.

The information ratio measures and compares the active return of an investment compared to a benchmark index relative to the volatility of the active return. It is defined as the active return divided by the tracking error.

Information pertaining to Osmosis's advisory operations, services, and fees are set forth in Osmosis's current disclosure statement (Form ADV Part 2A), a copy of which is available from Osmosis upon request and from the SEC at http://www.adviserinfo.sec.gov. Information regarding OHL is available from us upon request.

Benchmarks. The historical index performance results for all benchmark indexes do not reflect the deduction of transaction, custodial, or management fees, the incurrence of which would have the effect of decreasing indicated historical performance results. Indexes are unmanaged and are not available for direct investment. The historical performance results for all indices are provided exclusively for comparison purposes only, and may or may not be an appropriate measure to provide general comparative information to assist an individual client or prospective client in determining whether Osmosis performance meets, or continues to meet, his/her investment objective(s). The referenced benchmarks may or may not be appropriate benchmarks against which an observer should compare our returns.

The MSCI Europe Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the developed markets in Europe.





Osmosis Investment Management 36-38 Botolph Lane London EC3R 8DE

www.osmosisim.com

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