



# Invest together with the world's leading multipurpose shipping company.

## Looking for real asset, transport and infrastructure investment opportunities?

We are on a mission to accompany institutional and professional private investors with their investments in Multipurpose, Project & Heavy lift vessels. Registered, managed, and operated out of Germany by the world's leading multipurpose shipping company.

We are driven by the fact that our fleet – particularly by transporting renewable energy infrastructure such as wind turbines – is an important supply chain element to making the “Green New Deal” a reality.



## Briese Schiffahrt Group...



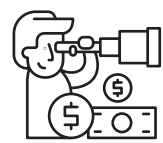
the world's largest multipurpose shipping company with a fleet of more than 130 ships



leads the charter business in multipurpose/project & heavy lift transportation



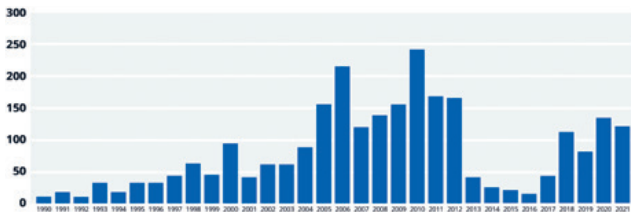
transports the majority of all wind turbines produced globally



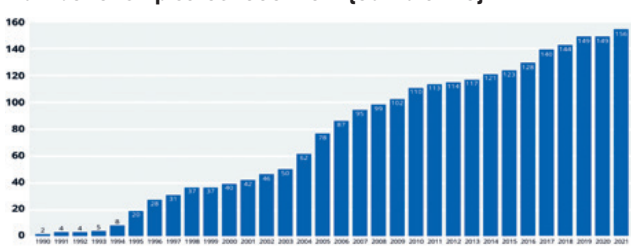
invests over EUR 100 million annually for its sustainable fleet development

## 31-Year track record (certified)

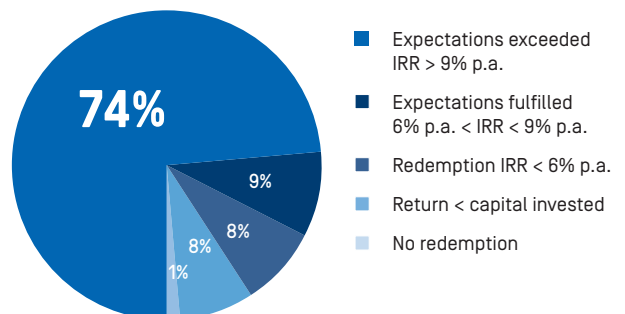
Annual new investment 1990–2021 (EUR million)



Number of ship sales 1990–2021 (cumulative)



Realized yield distribution of vessels sold until 2021



74% of all ship investments above 9% p.a. IRR

## Track record

- 17 transactions closed incl. 2 successful exits
- 8 pending transactions “New generation Eco Container Feeder”
- USD >400 million transaction volume in newbuild volume terms

«...an advisory company controlled and managed by Swiss management.»

## Services

- Structuring of transactions
- Investment reporting
- Market monitoring
- Cost / cash flow / accounting control
- Investor representation vis-à-vis Briese Schiffahrt Group
- Preparation of shareholder resolutions for:
  - Dry docks
  - Charter contracts
  - Investments
  - Repairs
  - Sale

## Examples of «Our» Swiss Fleet



BBC Ukraine (New Briese F-500)



OTECO 9'000 (Newbuild 2024)



BBC Arkhangelsk



BBC Rhonetal



BBC Regalia



Mindoro (New Container Feeder 2023)

## Seasoned Swiss Management

### Philipp Leibundgut

BSc in Business Administration

- 1990–1998 Bank apprenticeship, Swiss Bank Corporation and training in business administration FH
- 1998–2001 Hansa AG, Baar, Kanton Zug Responsible for the development of an investment portfolio in Russia
- 2002–2015 Member of the Executive Board of Valartis Bank AG, responsible for Corporate Finance, Structured Finance and Portfolio/Fund Management
- 2004–2011 Director and co-founder of Eastern Property Holdings Ltd, a real estate company listed on the SIX
- Since 2015 various board memberships



### Patric Käser

BSc in Business Administration

- 1990–1993 Bank apprenticeship, Swiss Bank Corporation, Basel
- 1993–2019 UBS Group Active in various front, management and leadership functions in the Investment Bank, Wealth Management and Corporate & Institutional Banking in Switzerland and globally
- 2019–2020 Basler Kantonalbank Head Large Accounts & Financial Institutions
- 2021–Briese Schiffahrt (Schweiz) AG, CEO
- Member of the Business Administration Commission of SPEDLOGSWISS



## #1 Reason to invest:

### Growing demand of maritime transportation

Maritime transportation is by far the most efficient also in regards of eco-efficiency. The goods loaded worldwide are on a steady growth path and, according to Clarksons Research, increased by over 35% since 2008. UNCTAD forecasts an annual increase of +2,1% for the period 2023–2027.

The multipurpose vessel newbuilding series “New Briese F-500”, with schematics designed by Briese Schiffahrt, will facilitate the world’s transportation needs, by offering over 30% more loading capacity while being up to 40% more eco-efficient vs. the current “F”-types in use. As a consequence, the “F-500” series generates higher charter rates vs. its predecessor.

## #2 Reason to invest:

### Multipurpose vessels – most flexible and versatile

Multipurpose, Project & Heavy Lift (MPP) ships are by their design capable of carrying various cargoes. Compared to container ships and bulk carriers, multipurpose vessels are not built for specific cargo.

The typical design of MPPs offers wide deck areas, moveable bulkheads that can also function as tween decks, crane capacity and container suitability. This makes them indispensable in the transportation of large cargo such as wind turbines, power plants and heavy machinery.

Being the only means of transportation for such goods, MPPs can be operated with attractive profit margins.

## #3 Reason to invest:

### UN’s “race to zero” – Exponential growth of Renewable Energy

UN’s ‘Race To Zero’ is a global campaign to rally leadership and support from businesses, cities, regions, investors for a healthy, resilient, zero carbon recovery that prevents future threats, creates decent jobs, and unlocks inclusive, sustainable growth.

Briese Schiffahrt group is transporting a significant stake of the world’s overall renewable energy production, e.g. the majority of all wind turbines produced globally. Demand of energy infrastructure will further increase making transportation capacity of multipurpose project carriers a scarce commodity.

## #4 Reason to invest:

### Overaged Multipurpose Vessel Fleet

The average age of the worldwide multipurpose fleet is 19 years. With a ship’s typical life span of 25 years, the market is in dire need of new ships.

As a consequence of overaged ships loading capacity, will exit the global fleet over the coming years. Therefore, a new production cycle of new eco-efficient and load-maximized multipurpose vessels is imminent with Briese Schiffahrt igniting the trend.

- Newbuild deliveries have been declining for close to ten years
- Activity of newbuild orders is low

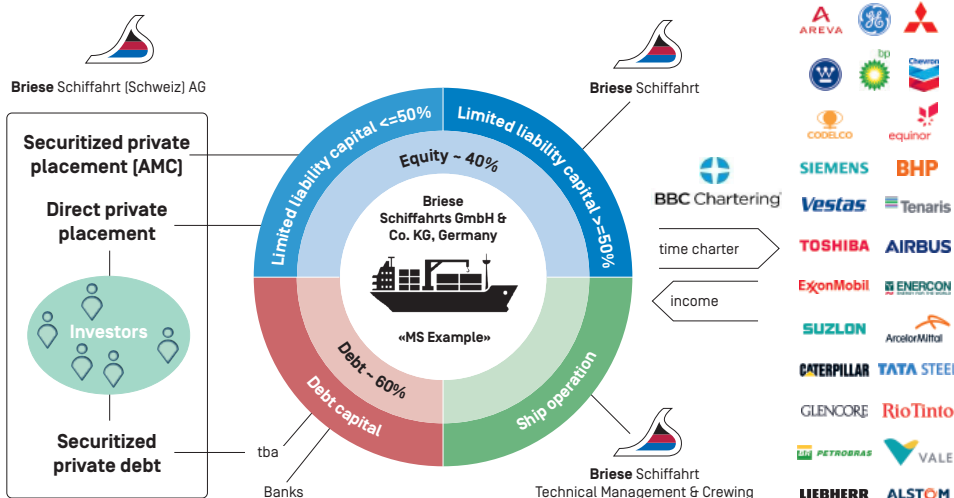
## #5 Reason to invest:

### Briese Schiffahrt – always the co-investor

During its 30+ years of existence, the family-owned Briese Schiffahrt Group has built, bought, operated and sold over 160 vessels. The certified track record shows a double-digit average return p.a..

Each multipurpose vessel is setup and managed in a dedicated German entity (GmbH & Co. KG). The shipping mortgage is loaned typically by German banks, therefore each vessel is entered in the German shipping register as a collateral to the specific entity.

The equity capital is sourced by investors while Briese Schiffahrt itself contributes up to or over 50% of equity.



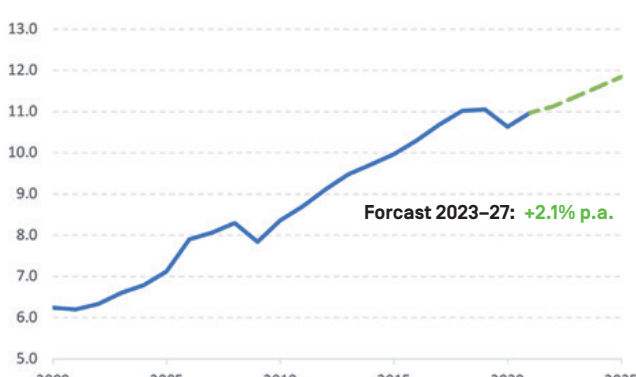
## #6 Reason to invest:

### Green Shipping

Most of the new environmentally friendly energy production (e.g. wind power) or old infrastructure (e.g. oil rigs) that needs to be disposed is transported by sea. This is the core competence of the multipurpose, project & heavy lift carrier industry. With the expression “Green Shipping” the industry understands a whole slew of new technologies and initiatives to reduce the environmental impact of its activities. To name a few...

- Reduce harmful components in fuel oil and lubricants like sulfur (IMO 2020)
- Introduce new technologies to clean exhaust gases (wet and dry scrubbers)
- Introduce alternative propulsion systems using new types of fuel (Methanol, LNG, Electricity)
- Reduce impact on seawater through the introduction of new technologies (Ballast Water Treatment or environmentally friendly anti fouling paints)

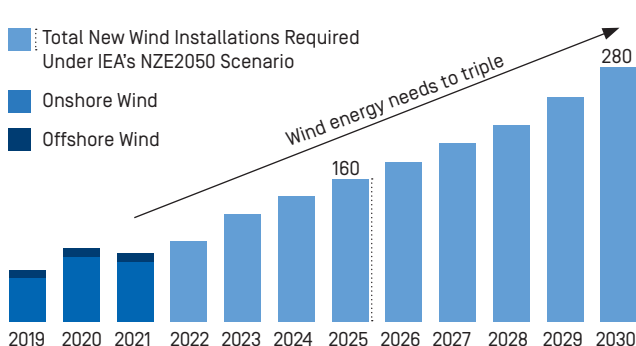
## Seaborn trade – Goods loaded worldwide



Source: UNCTAD, Review of Maritime Transportation 2022



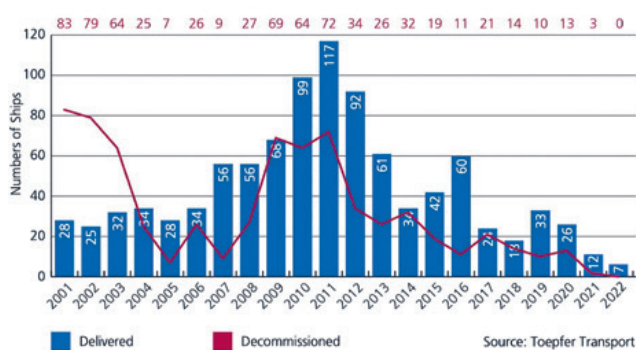
## Growing demand for wind turbines worldwide



Source: GWEC Market Intelligence: IEA World Energy Outlook (2020), volume in 2022–2024 and 2026–2029 are estimates

## Multipurpose Ship deliveries 2001–2022

Combined lifting capacity above 100 tons



Source: Tøpfer Transport



- De-Carbonise the shipping industry (IMO-GHG Rating “A-E”, introduced in 2021)
- Introducing norms and minimal standards in ship recycling activities

All vessels owned by Briese Schiffahrt are adhering to the environmental standards set by IMO and other organizations. As the market leader Briese Schiffahrt also thrives innovation that can be experienced by its “New Briese F-500”-series which is up to 40% more eco-efficient and therefore receives the IMO-GHG “A” Rating.

